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### Part 3: Software Development

A series of deep dives covering the impact of Gen-Al across key sectors



"AI helping a human write software"



The largest platform shift since cloud and mobile, generative AI is taking over the world by storm. In 'ai & us', we highlight specific use cases & industries being disrupted by generative AI

Artificial Intelligence has come a long way since the field was given its name in a Dartmouth University Paper in 1955. The streets may not be full of self-driving cars and delivery robots yet but the smartphones in our pockets and the laptops we use are increasingly changing the way we live our lives.

The day is not far for science fiction to become a reality. Today, enterprises, small and big, across sectors and geographies are increasingly crystal balling the future and preparing for the unprecedented shifts in innovation and automation unleashed by AI. Preparing for this future, is perhaps the single biggest mandate for boards and management leaders across the world.

India's workforce grew up in an internet/cloud-first world. Its ability to assemble solutions from combinations of legacy, cloud, and SaaS components is world-class. Today, we are home to more than 500K+ AI engineers, accounting for 16% of the AI talent in the world, which places us among the top three contributors. Our contribution is only expected to grow further with support from National Education Policy, which has committed to holistically include AI and ML across every stage of education in India.

Like everyone else, we are in the business of future of unknowns and young entrepreneurs are the best placed shape this future sooner for the better. We seek to partner with those bold and daring souls that are attempting this endeavour. If you are a founder, shoot us a note at **ai@kalaari.com**.



## \$1.4T

### Global Economic Impact of AI by '30

### \$1.3B+

Total VC Funding in Gen-AI platforms and startups



Number of Global AI first-startup

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Section A

### Setting the context

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It's been a complete year since ChatGPT's initial launch in November 2022. and, the world of **Generative Al** has been evolving rapidly.



David McCandless, Tom Evans, Paul Barton Information is Beautiful // UPDATED 2nd Nov 23

\* = parameters undisclosed // see the data

### 🛧 🕇 Generative AI has garnered significant attention from some 术 of the world's largest organizations, who have recently made substantial investments in the field.

Models	Datasets A
10+ Organisations have built LLM models from scratch	5+ Organizations have built integrated datasets
Microsoft Google	OXFORD <b>AssemblyAl</b>
∾Meta Bloomberg GPT	Washington Bloomberg
Al21 abs ANTHROP\C	
🔨 AssemblyAl 🏼 🛜 Cohere	





**Applications** 

### 20+

Organizations have generative AI powered applications





### Although consumer-facing Gen-Al tools lag behind incumbents on retention & engagement..

### **One Month Retention**



### DAU/MAU



### **AI-First Companies**

character.ai			
runway	1		
Remini	14%		
ChatGPT	14%		
Lensa	2%		
	14% N		







Median

### Software Dev Gen-Al tools have received enormous enterprise adoption, and seem capable of solving realworld business problems right away...

```
TS arrays.ts 2 😐
TS arrays.ts > \bigcirc testFlattenedDepth
      function flatten(arr: any[]) {
         return arr.reduce((flat, toFlatten) \Rightarrow {
           return flat.concat(Array.isArray(toFlatten) ? flatten(toFlatten) : toFlatte
      function arrayDepth(arr: any[]) {
         return arr reduce((depth, toCheck) \Rightarrow {
           return Math.max(depth, Array.isArray(toCheck) ? arrayDepth(toCheck) + 1 : 0
         }, 0);
 16 function testFlattenedDepth(arr: any[]) {
```

Microsoft's GitHub Copilot coding program, built with generative artificial intelligence from ChatGPT maker OpenAI, suggests code for developers, who have the option to accept the suggestion, as shown above.

In contrast to ChatGPT, whose usefulness in the enterprise some **technology leaders have questioned**, AI coding tools like Copilot, which was first launched for public use last summer by Microsoft-owned coding-collaboration platform GitHub Inc., seem to be capable of solving some real-world business problems right away. **The AI model behind Copilot is trained on data from GitHub, which houses a popular open-source community where developers contribute and share code**.



# one of the most impacted by generative ai



Low to Moderately active

Level of activity - Funding, Startups





### Innovation in Software Dev & how Gen-Al is different

Automation	Rules-based logic	Machine learning	
You know what needs to be done, and you know of a reliable way to get there every time.	You know the end goal, but there's more than one way to achieve it.	You know the end goal, but the amount of ways to achieve it scales exponentially.	Yo fre
Automate code validation using a CI/CD tool like GitHub Actions to ensure that new code follows formatting specifications before merging to the main branch.	Detecting SQL injections in code can be time- consuming, but tools like Code QL automate the process using a system of rules to identify patterns.	Code QL, a coding tool that uses machine learning, can help detect both known and new SQL injection vulnerabilities. It is trained to recognize patterns similar to those of injections, increasing the recognition of confirmed vulnerabilities and predicting new ones.	Ge ma ge rea all str



### **Generative Al**

ou have big coding dreams, and want the reedom to bring them to life.

Senerative AI coding tools, like GitHub Copilot, use hachine learning to predict coding sequences and enerate new answers. These tools can help educe the need to search for boilerplate code, llowing developers to focus on higher-level trategic decision-making and reflect on the code hey want to build rather than how to build it. Section B

# The Impact of Gen-AI on Software Dev

"In 2023, natural language has emerged as the fastest programming language."

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aious SOFTWARE DEVELOPMENT Source: Linkedin Recruiter Data, Internal Estimates



### Gen-AI can increase productivity for software developers by over 25%

### Man Hours **50B**

Annual time spent by SDEs at work



optimised by Gen-Al

### **Content** Gen-Al is increasing developer speed...

Task completion time using generative AI, %



ai&us software development Source: Mckinsey Research



### **\*** ... And improving the developer experience

According to research, providing developers with generative AI-based tools can improve their experience and increase their overall happiness, fulfillment, and productivity. These tools automate tedious tasks and provide faster access to information, allowing developers to focus on more satisfying work.



without Gen-Al

with Gen-Al

without Gen-Al with Gen-Al



### **Developer sentiments**, % of respondents

without Gen-Al

with Gen-Al

### Software Dev teams will be required to evolve

	Current Work	Evolved Work	New Responsbilities		
Product Manager	Product ideation & conduction user research & interviews	Evaluate human-Al co-created ideas & test PMF	"O are a restince. All a councied"		
Architects	Design architecture, ensure software quality, security etc.,	software quality, Integrated gen-ai into existing architecture, f ensure gen-ai risk policy compliance c	<ul> <li>"Generative AI squad"</li> <li>focused on building use</li> <li>cases &amp; timebound</li> <li>deployment projects</li> <li>Data engineer</li> <li>Data science</li> </ul>		
Full Stack Dev	Review & integrate E2E code				
Business Analyst	Generate data-backed insights to improve products/ CX	Validate auto-generated insights	<ul> <li>Cloud engineer</li> <li>Al ethics / security specialist</li> </ul>		
UI/UX Designer	Develop interface wireframes	Design multi-user interface for generative Al apps	Responsibilities • Evaluate gen-ai use-		
Frontend/Backend Dev	Coding and debugging manual documentation	Review & contextualize auto-generated code and documents	<ul> <li>cases</li> <li>Build solutions for use cases</li> <li>Duild solutions for use fine terms</li> </ul>		
Quality Eng	Run quality tests, documentation	Focus on edge cases, review for potentially- exploitable code, refine auto-generated docs	<ul> <li>Build and fine tune models</li> <li>Enable security guardrails</li> </ul>		
DevOps/ Security Eng	Eng Manage infrastructure & deployment Optimize infrastructure configurations by processes leveraging gen-ai recommendations				



### Gen-Al across the software development lifecycle

Planning	Analysis		Design		Impleme	nt	
			Progra	m/ app	generation (from	c text)	c
				Text	-to-code function	generation	
				Co	oding syntax augm	entation	
				Lir	ne-by-line code co	mpletion	
	Research & Desi	ign					
Internal knowledge search	& code interp.	Al-dr	iven workflow design				
Accelerated / automate	ed research		Adaptive UI/UX				
Developer productivit	y metrics	Method	rec. & parameter fill-	·in			
		·		·	MLOps aut	omation	
					Training data	generation	
				Dig	gital twin model te	sting & auton	n
i i ai&us software deve	Maturing tech (exis				ging tech (players	-	



O-downtime database updates/ migrations

DevOps process automation

Logs/ system analysis & optimization

& automation

row in the next 5 years)

**Code Generation** 

Nascent tech (players yet to emerge)



### Market Landscape

"The companies and platforms making breakthroughs and creating waves as early movers"

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### **Emerging Global** Software Development **Gen-Al companies**

# \$300M+

Venture Funding till date

# ~75

Total # of AI Software **Development Startups** 







The market map is not exhaustive, reach out to us at <u>ai@kalaari.com</u> if we have missed a company in the space.

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### Leading Software Development Gen-Al tools

Company	What they do	Funding / Other Metrics
<b>GitHub</b> Copilot	GitHub Copilot is a machine learning-powered tool that generates code for developers based on their comments and commit history. It was introduced by Microsoft and is integrated with Visual Studio and other development tools.	+\$100M Annualized Revenue
<mark>-</mark> replit	Replit AI enables you to debug, autocomplete, and turn natural language into code with one-click.	<b>+\$100M</b> a16z, Khosla, Coatue, YC
Cody	Cody (by SourceCraft) answers technical questions and writes code directly in your IDE, using your code graph for context and accuracy.	<b>+\$100M</b> Redpoint, Sequoia, a16z
Cursor	Cursor (by Any Sphere) helps build software faster in an editor designed for pair-programming with Al	<b>\$11M</b> OpenAl Startup Fund, Angels
<b>e</b> warp	Warp AI is fully integrated with your terminal so you always know which command to run next	+\$70M Sequoia, Google Ventures
🜔 tabnine	Enterprise privacy-first AI assistant that speeds up delivery and keeps your code safe	<b>\$55M</b> Acquired by Codota

ai&us software DEVELOPMENT Source: Tracxn, Crunchbase



### Suggested Readings

- Leveraging AI for Software Development
- Unleashing Developer Productivity with Gen-Al
- How Gen-Al is changing the way devs work
- <u>Github Copilot capabilities</u>
- Generative AI: Developer Tools & Infrastructure
- Al Impact on Software Development with GitLab's David DeSanto
- <u>An explosion in software engineers using AI coding tools?</u>

PS - Open AI's Dall-E & ChatGPT helped us co-create images and content for this series

### ai&us software development



# Thank you

Kalaari is committed to playing a pivotal role in helping Indian entrepreneurs make a global impact in the field of AI.



### <u>www.kalaari.com/ai-us</u>



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